# Quarterly Report September 30, 2018



# Invest Capital Investment Bank Limited



# Contents

| Directors' Report  | 01    |
|--|-------|
| Directors' Report (Urdu)   | 02-03 |
| Condensed Interim Statement of Financial Position (Un-Audited)   | 04-05 |
| Condensed Interim Statement of Profit or Loss (Un-Audited)       | 06    |
| Condensed Interim Statement of Comprehensive Income (Un-audited) | 07    |
| Condensed Interim Statement of Cash Flows (Un-Audited)           | 08-09 |
| Condensed Interim Statement of Changes in Equity (Un-Audited)    | 10    |
| Notes to the Condensed Interim Financial Statements (Un-audited) | 11    |
| Company Information  | 16    |
| Our Network  | 17    |
| Jama Punji   | 18    |

# **Directors' Review**

The Board of Directors of Invest Capital Investment Bank Limited (the "Company"), is pleased to present the unaudited financial statements for the first quarter ended September 30, 2018.

#### The Review

During the first quarter of year 2018-19, the Company posted a net profit of Rupees 10.07 million as compared to a net loss of Rupees 2.17 million for the quarter ended September 2018. The earnings per share worked out to Rupees 0.035 {September 2018 Rupees (0.008)}. The profit is mainly due to reversal of provisioning of leases and loans and increase in other income. The gross revenue including other income for the period amounted to Rupees 12.09 million as compared to Rupees 12.26 million for corresponding period of the last year. The financial charges came down to Rupees 4.69 million from Rupees 6.16 million of corresponding period of last year thereby showing a reduction of Rupees 1.47 million. The administrative and operating expenses also showed a decrease of Rupees 0.69 million and stood at Rupees 6.48 million as against Rupees 7.16 million of the comparable period.

The total assets of the Company showed an increase of Rupees 17.86 million and amounted to Rupees 1,057.17 million as at 30th September 2018 as compared to Rupees 1,039.31 million as at June 30, 2018. Similarly the total liabilities of the Company stood at Rupees 798.72 million as against Rupees 790.92 million of 30th June 2018.

A comparison of the current and previous period profit and loss figures is summarized hereunder:

| Rs. in r  | nillion   |
|-----------|---|
| September | September   |
| 30, 2018  | 30, 2017  |
| 9.88      | 12.93   |
| 2.21      | (0.67)  |
| (6.48)    | (7.16)  |
| (4.69)    | (6.16)  |
| 10.17     | (2.10)  |
| (0.10)    | (0.07)  |
| 10.07     | (2.17)  |
| 0.035     | (0.008)   |
|           | September<br>30, 2018<br>9.88<br>2.21<br>(6.48)<br>(4.69)<br>10.17<br>(0.10)<br>10.07 |

The management continued focus on resolution of the outstanding issues. The following key areas remained in focus during the period under review:

- Settlement/rescheduling of loans with lenders
- Disposal of non-core assets (all disposed off)
- Disposal / transfer of brokerage related assets and liabilities
- Recovery of non-performing leases and loans portfolio
- Substantial reduction in administrative and other expenses
- Fresh leasing business

The focus on the above mentioned areas has enabled the company to overcome the financial and operational problems and will further result in improvement of financial position of the Company. Considering management's plans and the results of the mitigating measures taken, the management is confident that the Company will continue as a going concern.

#### Credit Rating

The Company was previously put on the entity rating "D" by JCR-VIS Credit Rating Company Limited. The Company shall apply for revision in the rating after settlement / restructuring of the remaining liabilities.

#### Acknowledgments

We are very thankful to the Securities and Exchange Commission of Pakistan for their guidance, the customers for their support, the lenders for their cooperation, and shareholders for their confidence and trust in the management of the Company. We are also thankful to all the staff members for their hard work and commitment for the betterment of the Company.

For and on behalf of the Board of Directors

Lahore

October 26, 2018

Muhammad Asif Chief Executive Officer Ayesha Shehryar Chairperson

# ڈائر یکٹر زکاجائزہ

ہم 30 متبر 2018 کونتم ہونے والے تین ماہ کے غیر آؤٹ شدہ گوشوارے انویسٹ کیپیل انویسٹنٹ بینک کمیٹٹر (سمین ) کے بورڈ آف ڈائریکٹرز کی جانب سے ممبران کوپیش کرتے ہوئے خوشی محسوں کررہے ہیں۔

## حائزه

ز برغورسال 19-2018 کے پہلے تین ماہ میں کمپنی نے 10.07 ملین رویے کا منافع کما یا جبکہاس کے مقابلے میں گذشتہ سال اس مدت میں 2.17 ملین رویے کا نقصان تھا۔30 ستبر 2017 کوآمدنی (0.008) روپے فی تصصیتھی جواب بڑھ کر 0.035 روپے فی قصص ہوگئی ہے۔منافع کی بنیادی دجید بگرآمدن میں اضافیہ اور معطل شدہ آمدنی کی واپسی ہے۔ مجموعی مالکذاری (Revenues) بشمول دیگر آمدنی 12.09 ملین رویے رہی ۔ جبکہ گذشتہ سال اس مت کے دوران میہ آمدنی 12.26 ملین رویتھی۔ مالی اخراجات (Charges) 1.47 ملین روپے سے کم ہوکر 4.69 ملین روپے ہوگئے ۔ جبکہاس کے مقابلے میں گذشتہ سال اس مدت کے دوران اس کی مالیت 6.16 ملین رو پڑھی۔انتظا می اورا پریٹنگ اخراجات میں بھی 0.69 ملین رو پے کی کمی دیکھی گئی جواب 6.48 ملین روپے ہے جبکہ گذشتہ سال کی اسی مدت کے دوران بہاخراجات 7.16 ملین رویے تھے۔

تمینی کے کل اثاثہ جات 30 جون 2018 کے 1,039.31 ملین روپے کے مقابلے میں 30 ستمبر 2018 پر 17.86 ملین روپے کے اضافے کے ساتھ 1,057.17 ملین روپے رہے، جبکہ کل مالیاتی ذمہ داریوں کی مالیت 30 ستمبر <u>201</u>8 کو 798.72 ملین روپے رہی جو کہ 30 جون 2018 کو 790.72

سمپنی کےموجودہ اور گذشتہ منافع اور نقصان کا تقابلی جائزہ درج ذیل ہے: .

| دوپیملین میں |  |
|--------------|--|
| 30 ستمبر     |  |

|         | 30 ستبر |                             |
|---------|---------|-----------------------------|
| 2017    | 2018    |                             |
| 12.93   | 9.88    | کل مالگذاری (Revenues)      |
| (0.67)  | 2.21    | دیگرآ مدنی                  |
| (7.16)  | (6.48)  | انتظامی اورا پریٹنگ اخراجات |
| (6.16)  | (4.69)  | مالی اخراجات (خالص)         |
| (2.10)  | 10.17   | نفع/ (نقصان) قبل ازمحصول    |
| (0.07)  | (0.10)  | محصول - خالص                |
| (2.17)  | 10.07   | نفع/ ( نقصان ) بعداز محصول  |
| (0.008) | (0.035) | آمدنی فی حصص                |

ا نظامیہ نے اپنی توجیکپنی کے غیرحل شدہ معاملات کے حل پر کھی ہوئی ہے۔اس مدت کے دوران بھی مندرجہ ذیل اہم نکات پر توجہ مرکوز رہی۔

- ۔ قرض خواہوں کے ساتھ قرضوں کا تصفیہ / ادائیگی کا نیاجدول (Rescheduling)
  - \_ غیرانهما ثاثه جات کی فروخت (تمام فروخت ہوگئے)
- معلیحده ہونے والے بروکرو یج ہاوس ہے متعلق اثاثہ جات اور مالیاتی ذیبدداریوں کا تصفیہ یامنتقل
  - ۔ کارکردگی نادکھانے والی لیز زاور قرضوں کے پورٹ فولیو کی وصولیا بی۔
    - ۔ نئی لیزنگ کا کاروبار

ان ندکورہ بالامعاملات پرتوجہ دینے کی وجہ سے کمپنی کو مالیاتی اور آپریشنل مسائل پر قابوپانے میں مدد کی اوراس کی وجہ سے کمپنی کی مالیاتی صورتحال میں بہتری آئے گی۔ انظامیہ کے منصوبوں اور اقد امات کے نتائج کو دیکھتے ہوئے انتظامیہ کو یقین ہے کہ اس کا کاروبار جاری رہے گا۔

# کریڈٹ درجہ بندی (Rating)

جی آر۔ وی آئی ایس کریڈٹ ریٹنگ کمپنی نے کمپنی کواینٹیٹی ریٹنگ ڈی (D) پر رکھا ہوا ہے۔ کمپنی اپنی بقایا مالیاتی ذمہ داریوں کے تصفیے / منظور سے انتظام کے بعدا پنی درجہ بندی پرنظر ثانی کی درخواست دے گی۔

# اظهارتشكر

ہم سکیورٹی اینڈا بھیجنچ سکمیشن آف پاکستان کی رہنمائی پر،صارفین کی حمائت ،قرض خواہوں کے تعاون کااور حصص یافتگان کے کمپنی کی انتظامیہ پراعتاداور بھروسہ کرنے پرانتہائی شکرگز اربیں۔ہم تمام عملے کے ارکان کو کمپنی کی بہتری کے لئے کی جانے والی تخت محنت اورعزم کے بھی شکرگز اربیں۔

منجانب وبرائے بورڈ آف ڈائر یکٹرز

المجرة صف عائشة شهريار المجرد عائشة شهريار المجرد عائشة شهريار عبد الكريك المجرد المج

# Condensed InterimStatement of Financial Position (Un-audited)

As at September 30, 2018

|   |                       | Un-audited<br>September 30,<br>2018   | Audited<br>June 30,<br>2018   |
|---|-----------------------|---|---|
|   | Note                  | Rup   | ees   |
| ASSETS Non-current assets Property, plant and equipment Operating assets Intangible assets Long term investments Net investment in Ijarah finance / assets under Ijarah arrangements Long term musharakah finances Long term loans Long term security deposits Deferred tax asset  Current assets | 4<br>5<br>6<br>7<br>8 | 100,948,524<br>608,355<br>126,274,834<br>127,878,757<br>-<br>718,970<br>2,278,225<br>150,000,000<br>508,707,665           | 116,101,846<br>681,357<br>123,274,834<br>131,597,352<br>-<br>1,206,980<br>2,278,225<br>150,000,000<br>525,140,594 |
| Short term investments Short term musharakah finances Short term finances Ijarah rentals receivables Current portion of non-current assets Advances, deposits, prepayments and other receivables Bank balances Assets classified as held for sale   | 9                     | 3,455,854<br>66,007,109<br>6,679,875<br>1,440,163<br>382,659,073<br>16,667,229<br>38,653,018<br>32,900,000<br>548,462,321 | 66,007,109<br>6,679,875<br>1,452,331<br>381,785,916<br>15,184,176<br>10,161,122<br>32,900,000<br>514,170,529      |

**TOTAL ASSETS** 

**1,057,169,986** 1,039,311,123

|  |     | Un-audited<br>September 30<br>2018 | Audited<br><b>o,</b> June 30,<br>2018 |
|--|-----|------------------------------------|---------------------------------------|
|  | No  | te Ri                              | ipees                                 |
|  | 140 | 110                                | peco                                  |
| EQUITY AND LIABILITIES<br>Share Capital and Reserves               |     |                                    |                                       |
| Authorized capital   |     |                                    |                                       |
| 485,000,000 ordinary shares of Rs. 10 each                         |     | 4,850,000,000                      | 4,850,000,000                         |
| Issued, subscribed and paid-up capital<br>Capital reserve          |     | 2,848,668,960                      | 2,848,668,960                         |
| Capital reserve on amalgamation                                    |     | (2,022,075,992)                    | (2,022,075,992)                       |
| Statutory reserve  |     | 102,820,024                        | 102,820,024                           |
| Unrealized gain on remeasurement of available for sale investments |     | 13,098,176                         | 13,098,176                            |
| Equity portion of Subordinated loan from directors                 |     | 20,387,414                         | 20,387,414                            |
| Revenue reserve  |     |                                    |                                       |
| Accumulated loss   |     | (704,443,987)                      | (714,512,868)                         |
|  |     | 258,454,595                        | 248,385,714                           |
| Non-current liabilities  |     |                                    |                                       |
| Subordinated loan from directors                                   |     | 118,800,679                        | 118,800,679                           |
| Loan from sponsor  |     | -                                  | -                                     |
| Security deposits from lessees                                     |     | 52,846,962                         | 57,216,410                            |
| Long term musharakah and murabaha borrowings                       | 10  | -                                  | -                                     |
| Redeemable capital   |     | -                                  | -                                     |
| Deferred liability   |     |                                    |                                       |
| Mark up on long term musharakah                                    |     | -                                  | -                                     |
|  |     | 171,647,641                        | 176,017,089                           |
| Current liabilities  | 4.4 | 000 044 000                        | 000 464 060                           |
| Current portion of non-current liabilities                         | 11  | 236,244,689                        | 232,164,262                           |
| Accrued and other liabilities                                      |     | 136,174,033                        | 132,778,895                           |
| Profit / mark up payable   |     | 215,695,430                        | 211,011,565                           |
| Unclaimed dividend   |     | 6,053,598                          | 6,053,598                             |
| Liabilities directly associated with assets                        |     | 33 000 000                         | 30,000,000                            |
| held for sale of discontinued operation                            |     | 32,900,000                         | 32,900,000                            |
|  |     | 627,067,750                        | 614,908,320                           |
| TOTAL EQUITY AND LIABILITIES                                       |     | 1,057,169,986                      | 1,039,311,123                         |

The annexed notes form an integral part of these financial statements.

Muhammad Asif Chief Executive Officer Ayesha Shehryar Chairperson

## Condensed Interim Statement of Profit or Loss (un-audited)

For the quarter ended September 30, 2018

|  | September 30,<br>2018   | September 30,<br>2017  |
|--|---|--|
|  | Rup   | ees  |
| Income   |   |  |
| Income from leasing operations Operating lease rentals Profit on musharakah investments Income from finances Income on deposits with banks Income from joint ventures Dividend income Net gain on sale of marketable securities Unrealized (loss) on investment in marketable securities - net | 6,006,419<br>235,532<br>-<br>121,689<br>520,762<br>3,000,000<br>-<br>-<br>-       | 4,143,552<br>346,650<br>5,010,125<br>1,111,587<br>389,149<br>2,750,365<br>75,000<br>(894,450 |
| Expenses   | 9,884,402   | 12,931,978   |
| Administrative and operating expenses Financial charges - net Other income   | (6,475,099)<br>(4,688,341)<br>(11,163,440)<br>(1,279,038)<br>2,205,369<br>926,331 | (7,162,454)<br>(6,159,250)<br>(13,321,704)<br>(389,726)<br>(671,625)<br>(1,061,351)          |
| Provision reversed / (charged) on non-performing loans and write-offs  |   | (1,001,001,  |
| Reversal / (provision) against: Finance lease receivable and rentals - net Long term / short term musharakah finances Long term / short term loans Other receivables Balances written off:   | 3,996,497<br>-<br>5,534,623<br>-  | 314,050<br>-<br>(493,550)<br>-   |
| Lease receivables<br>Other receivables<br>Musharaka finance receivable   | (288,570)   | (346,565)<br>-<br>(508,250)  |
| Profit / (Loss) before taxation  | 9,242,550<br>10,168,881   | (1,034,315)<br>(2,095,666)   |
| Provision for taxation  Profit / (Loss) for the quarter  | (100,000)<br>10,068,881   | (75,000)<br>(2,170,666)  |
| Earnings per share - Basic and Diluted   | 0.035   | (0.008)  |
| The annexed notes form an integral part of these financ  | ial statemen  |  |

The annexed notes form an integral part of these financial statement

**Muhammad Asif** Chief Executive Officer Ayesha Shehryar Chairperson

# Condenced Interim Statement of Comprehensive Income (un-audited)

For the quarter ended September 30, 2018

|   | September 30,<br>2018 | September 30,<br>2017 |
|---|-----------------------|-----------------------|
|   | Ru                    | pees                  |
| Profit / (Loss) for the quarter   | 10,068,881            | (2,170,666)           |
| Other comprehensive income / (loss)   |                       |                       |
| Items that may be reclassified subsequently to profit or loss   |                       |                       |
| Un-realized profit on remeasurement of available for sale investments                                 | -                     | 340,050               |
| Other Items   |                       |                       |
| Un-realized loss on available for sale investment reclassified to profit and loss account on disposal | -                     | -                     |
| Total comprehensive Income / (Loss) for the quarter   | 10,068,881            | (1,830,616)           |

The annexed notes form an integral part of these financial statements.

**Muhammad Asif** Chief Executive Officer Ayesha Shehryar Chairperson

# Condensed Interim Statement of Cash Flows (Un-audited)

For the quarter ended September 30, 2018

|   | September 30, <sup>§</sup><br>2018    | September 30,<br>2017                  |
|---|---------------------------------------|--|
|   | Ru                                    | pees                                   |
| CASH FLOWS FROM OPERATING ACTIVITIES  |                                       |  |
| Profit / (Loss) before taxation   | 10,168,881                            | (2,095,666                             |
| Adjustments for non cash charges and other items:   |                                       |  |
| Depreciation of property, plant and equipment Amortization of intangible assets (Reversal) / provision against:                 | 1,919,322<br>73,003                   | 2,238,100<br>72,950                    |
| Long term / short term musharakah finances<br>Long term / short term loans<br>Other receivables                                 | (5,534,623)<br>-                      | -<br>493,240<br>-                      |
| Finance lease receivable and rentals - net<br>Balances written off  | (3,996,497)                           | (313,855                               |
| lease receivables<br>Musharakah receivables<br>Other receivables<br>Loss / (gain) on disposal of operating assets               | 288,570<br>-<br>-<br>-<br>(1,950,000) | 346,928<br>507,775<br>-<br>902,145     |
| Unrealised loss on investments in marketable securities Financial charges - net   | 4,688,341                             | 6,158,926                              |
| Fair value adjustment- subordinated loan from directors<br>(Gain) on settlement of liabilities<br>Balances written back         |                                       | -<br>-<br>-                            |
| Cash flow from operating activities before working capital char   | (4,511,885)<br>nges 5,656,996         | 10,406,209<br>8,310,543                |
| Changes in working capital  |                                       |  |
| Decrease / (increase) in current assets   |                                       |  |
| Short term investments<br>Short term musharakah finances  | (3,455,854)                           | 14,153,84C                             |
| ljarah rentals receivables<br>Advances, deposits, prepayments and other receivables<br>Assets classified as held for sale - net | 12,168<br>(2,253,612)<br>-            | -<br>753,180<br>-                      |
| Increase / (Decrease) in current liabilities  |                                       |  |
| Short term certificates of musharakah<br>Accrued and other liabilities<br>Cash generated from operations                        | 3,395,138<br>(2,302,160)<br>3,354,836 | 17,639,290<br>32,546,310<br>40,856,853 |
| Financial charges paid<br>Income tax paid<br>Dividend paid  | (4,476)<br>(426,709)                  | 40,838,833<br>(5,000<br>(258,000       |
| Net cash generated from operations  | 2,923,651                             | 40,593,853                             |

| September 30, | September 30, |
|---------------|---------------|
| 2018          | 017           |
| R             | upees         |

#### b) CASH FLOWS FROM INVESTING ACTIVITIES

Additions in:

Operating assets Intangible assets

(Investment in) / recovery of :

Long term investments

Net investment in Ijarah finance / assets under Ijarah

Long term musharakah finances

Long term loans

Proceeds from disposal of operating assets

Net cash (used in) investing activities

| (16,000)    | -            |
|-------------|--------------|
| -           | -            |
|             |              |
| (3,000,000) | (2,750,000)  |
| 7,255,123   | (16,186,250) |
| -           | -            |
| 7,303,520   | -            |
| 15,200,000  | 845,450      |
| 26.742.643  | (18.090.800) |

#### c) CASH FLOWS FROM FINANCING ACTIVITIES

Repayment of:

Loan from sponsors

Redeemable capital

Long term certificates of musharakah

Long term certificates of investments

Long term musharakah and murabaha borrowings

Net cash (used in) financing activities

Net (decrease) / increase in cash and cash equivalents

Cash and cash equivalents at the beginning of the year

Cash and cash equivalents at the end of the quarter

| _           |             |
|-------------|-------------|
| -           | -           |
| -           | -           |
|             | -           |
| (1,174,398) | (1,174,550) |
| (1,174,398) | (1,174,550) |
| 28,491,896  | 21,328,503  |
| 10,161,122  | 14,714,268  |

38,653,018

36,042,771

The annexed notes form an integral part of these financial statements.

Muhammad Asif Chief Executive Officer Ayesha Shehryar Chairperson

# Condensed Interim Statement of Changes in Equity (Un-audited)

For the quarter ended September 30, 2018

|   | (                    | Capital Reserves | i  | Revenue Reserve  |       |
|---|----------------------|------------------|--|------------------|-------|
| Issued, subscribed<br>and paid-up capital | Statutory<br>reserve | on               | Equity portion<br>of<br>Subordinated<br>loan from<br>directors | Accumulated loss | Total |
|   |                      | Rup              | ees  |                  |       |

Balance as at July 01, 2017

2,848,668,960 (2,022,075,992) 101,256,258 12,125,080 20,387,414 (1,888,307,240) (720,767,933) 239,593,787

#### Total comprehensive income for the period

(Loss) for the period

Other comprehensive income

Items that may be reclassified subsequently to profit or loss

Unrealized gain on remeasurement of available for sale investments Balance as at September 30, 2017

Balance as at July O1, 2018

| -             | -               | -           | -          | -          | -               | (2,170,666)   | (2,170,666) |
|---------------|-----------------|-------------|------------|------------|-----------------|---------------|-------------|
|               |                 |             |            |            |                 |               |             |
|               |                 |             |            |            |                 |               |             |
|               |                 |             |            |            |                 |               |             |
|               |                 |             |            |            |                 |               |             |
|               |                 |             |            |            |                 |               |             |
| -             |                 | -           | 340,050    | -          | 340,050         | -             | 340,050     |
| 2,848,668,960 | (2,022,075,992) | 101,256,258 | 12,465,130 | 20,387,414 | (1,887,967,190) | (722,938,599) | 237,763,171 |

2,848,668,960 (2,022,075,992) 102,820,024 13,098,176 20,387,414 (1,885,770,378) (714,512,868) 248,385,714

#### Total comprehensive income for the period

Profit / (Loss) for the period

Other comprehensive income

Items that may be reclassified subsequently to profit or loss

Unrealized profit on remeasurement of available for sale investments

#### Other items

Un-realized loss on available for sale investment reclassified to profit and loss account on disposal

Transferred to statutory reserve

Balance as at September 30, 2018

|   | -             | -               | -           | -          | -          | -               | 10,068,881    | 10,068,881  |
|---|---------------|-----------------|-------------|------------|------------|-----------------|---------------|-------------|
|   |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
|   | -             | -               |             | -          |            | -               | -             | -           |
|   |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
| - |               |                 |             |            |            |                 |               |             |
|   |               |                 |             |            |            |                 |               |             |
|   | -             | -               |             | -          |            | -               |               | -           |
|   | -             | -               |             | -          | -          | -               | -             | -           |
|   |               |                 |             |            |            |                 |               |             |
|   | -             | -               |             | -          | •          | -               | 10,068,881    | 10,068,881  |
|   | 2 848 668 960 | (2 022 075 992) | 102 820 024 | 13 098 176 | 20 387 414 | (1 885 770 378) | (704 443 987) | 258 454 595 |

The annexed notes form an integral part of these financial statements.

Muhammad Asif Chief Executive Officer Ayesha Shehryar Chairperson

#### Notes to the Condensed Interim Financial Statements (Un-audited)

For the quarter ended September 30, 2018

#### 1. LEGAL STATUS AND OPERATIONS

- 1.1 Invest Capital Investment Bank Limited ('the Company') is a public limited company incorporated in Pakistan under the repealed Companies Ordinance, 1984 (Repealed with the enactment of the Companies Act, 2017 on May 30, 2017). The Company is engaged in the business of leasing and investment finance activities as a Non-Banking Finance Company (NBFC) and is regulated by the Securities and Exchange Commission of Pakistan (SECP). The Company is listed on Pakistan Stock Exchange Limited. The registered office of the Company is situated at A-603, 604, 6th floor, Lakson Square Building No 3, Sarwar Shaheed Road, Karachi in the province of Sindh. The branches of the company are located at Lahore, Islamabad, Peshawar, Faisalabad and Gujranwala.
- 1.2 In 2009, the Company entered in a scheme of arrangement for the amalgamation by way of merger of Al-Zamin Leasing Corporation Limited (AZLCL) and Al-Zamin Leasing Modaraba (AZLM) with and into Invest Capital Investment Bank Limited. All the assets, liabilities and reserves of AZLCL and AZLM were vested with and assumed by the Company. The Honorable High Court of Sindh approved the amalgamation by way of merger through order dated December 08, 2009 effective from June 30, 2009 (close of business).
- 1.3 The Company suffered financial and operational difficulties from 2009 to 2011. These financial and operational difficulties resulted as under:
  - the Company suffered huge operating loss till 2011 and as at the date of Financial Position (balance sheet date), the accumulated loss is Rs. 704.44 million (June 2018: Rs. 714.51 million) and the current liabilities of the Company exceed its current assets by Rs. 78.61 million.
  - the Company has been unable to comply with the terms of certain loan agreements as explained in detail in the relevant notes to the financial statements.
  - the Company has been facing difficulty in recovery of its leases and loans portfolio.

There has been material uncertainty related to events and conditions which may cast significant doubt about the Company's ability to continue as a going concern and, therefore the Company may not be able to realize its assets and discharge its liabilities in the normal course of business.

However, the management implemented its multi-facet plan which resulted in improvement in the financial and operational condition of the Company. The plan and efforts and their impact on the financial and operational conditions of the Company are discussed below:

#### (a) Substantial reduction in administrative and other expenses

The management of the Company is making efforts to curtail its administrative and other operating expenses to minimum possible level without affecting the operational efficiency of the Company.

#### (b) Leasing business

The Company is mainly carrying out car leasing business at a very attractive rates and reasonable deposit margin. During the quarter leases amounting to Rs. 24.71 million (June 2018: Rs. 141.05 million) have been disbursed. Management is hopeful that leasing business will contribute in improving the operating results and equity position of the Company.

#### (c) Settlement / rescheduling of loans / finances with lenders

The Management has settled the outstanding loans with various banks / financial institutions through cash payment / transfer of the Company's lease / loan portfolios and immovable properties / shares / other assets with waiver of mark-up. Till the date of financial position (Balance Sheet) liabilities amounting to 96.29% of those outstanding as at 30th June 2011 have been settled leaving a balance of 3.71% to be settled which amount to Rs. 57.89 million against TFCs issued by ICIBL.

#### (d) Disposal of non-core assets

The management was committed to dispose off non core assets, during the last year the management has disposed off all non-core assets. Disposal of non core assets has resulted in improvement in the liquidity position of the Company.

#### (e) Disposal / transfer of brokerage related assets and liabilities

The Company is in the process of transfer of brokerage business related assets and liabilities to the outgoing group as explained in detail in Note 19 of the Financial Statements as at 30.06.2018. This transaction on completion will result in net saving of Rs. 24.00 million for the Company and, therefore, will result in improvement in financial performance and equity position of the Company. The transaction will be completed on settlement of related liability of Rs. 32.9 million, by ICML (The outgoing group).

#### (f) Improved recovery of leases and loans portfolio

The Company has been putting all its efforts for recovery from leases and loans portfolio. Net recovery during the quarter is Rs. 42.07 million (June 2018: Rs. 160.95 million). This amount has been utilized in the new leasing business, as well as, in meeting the obligations towards depositors and other lenders.

The above mentioned plans / efforts have helped to overcome the financial and operational problems of the Company. Considering management's plans and the positive results of the mitigating actions as discussed in para (a) to (f) above, management is confident that the Company will continue as a going concern.

#### 2. SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS

a) Due to applicability of Companies Act, 2017 certain disclosures of financial statements have been presented in accordance with the fourth schedule to the Companies Act, 2017.

#### 3. BASIS OF PREPARATION

#### 3.1 Statement of compliance

These financial statements have been prepared in accordance with the requirements of the Companies Act, 2017, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations), the directives issued by the Securities and Exchange Commission of Pakistan (SECP) and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Accounting / Financial Reporting Standards (IASs / IFRSs) issued by the International Accounting Standards Board as are notified under the Companies Act, 2017. Wherever the requirements of the Companies Act, 2017, the NBFC Rules, the NBFC Regulations or the directives issued by SECP differ with the requirements of IASs / IFRSs, requirements of the Companies Act, 2017, the NBFC Rules, the NBFC Regulations or the directives issued by SECP prevail.

SECP has deferred the applicability of IAS 39, 'Financial Instruments: Recognition and Measurement' and IAS 40, 'Investment Property' through Circular No. 19 dated August 13, 2003 and IFRS 7, 'Financial Instruments: Disclosures' through SRO 411(1)/2008 dated April 28, 2008 for NBFCs providing investment finance services, discounting services and housing finance services.

#### 3.2 Basis of measurement

These financial statements have been prepared under the 'historical cost convention' except:

- Investments at fair value through profit and loss and Investments available for sale are stated at fair value.
- Non-current assets held for sale are stated at lower of carrying amount and fair value less costs to sell.

#### 3.3 Functional and presentation currency

These financial statements have been prepared in Pakistani Rupee which is the functional and presentation currency of the Company. Figures have been rounded off to the nearest Rupee.

#### 3.4 Accounting estimates and judgments

The preparation of financial statements in conformity with approved accounting standards as applicable in Pakistan, requires the management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which estimates are revised.

Information about significant areas of estimation uncertainty and critical judgments in applying account ing policies that have the most significant effect on amounts recognized in the financial statements are the same as disclosed in the published audited financial statements for the year ended 30th June 2018.

September 30, 2018

June 30, 2018

Rupees Note

#### PROPERTY, PLANT AND EQUIPMENT 4.

Operating assets

100,948,524

116,101,846

| Three Months ended September 30 (Un-audited) |      |           |           |  |  |  |
|--|------|-----------|-----------|--|--|--|
|  | 2018 | 2017      |           |  |  |  |
| Additions Disposals                          |      | Additions | Disposals |  |  |  |

#### Acquisitions and disposals of operating 4.1 assets at cost

I and Furniture and fixtures Office equipment Vehicles

13,250,000

892,100 16,000 2,913,250 19,000 16,000 13,250,000

> June 30, September 30, 2018 2018

Note Rupees-

#### 5. LONG TERM INVESTMENTS

Investment in joint venture Available for sale investments

- At fair value - At cost

106,567,334 19,707,500

103,567,334

126,274,834

19,707,500 123,274,834

#### NET INVESTMENT IN IJARAH FINANCE / 6. ASSETS UNDER IJARAH ARRANGEMENTS

Contracts accounted for as finance lease under IAS 17 Less: Current portion

330,051,832

331,616,383

(202, 173, 075) (200,019,031) 127,878,757 131,597,352

#### 6.1 Net investment in Ijarah finance

Following is a statement of lease receivables accounted for under IAS 17:

| Septe               | mber 2018 (Un-au                               | ıdited) |                        | June 2018 (Audited)                            |       |
|---------------------|--|---------|------------------------|--|-------|
| Due within one year | Due after one<br>year but within<br>five years | Total   | Due within one<br>year | Due after one<br>year but within five<br>years | Total |
|                     | Rupees   |         |                        | Rupees   |       |

Minimum lease payments receivable Residual value of leased assets Lease contracts receivable

822,488,566

887.336.718 73,610,935 960.947.653

86.497.502

51,961,585

138,459,087

809.981.378 16,394,525 826.375.903 84.143.482 894.124.860 57,216,410 73,610,935

967.735.795

141,359,892

Unearned lease income (including suspended income) Provision for potential lease losses

| (154,149,120) | (10,580,330) | (164,729,450) | (156,194,004) | (9,762,540) | (165,956,544) |
|---------------|--------------|---------------|---------------|-------------|---------------|
| (466,166,371) | -            | (466,166,371) | (470,162,868) | -           | (470,162,868) |
| (620,315,491) | (10,580,330) | (630,895,821) | (626,356,872) | (9,762,540) | (636,119,412) |
| 202,173,075   | 127,878,757  | 330,051,832   | 200,019,031   | 131,597,352 | 331,616,383   |

6.1.1 These finances carry profit rates ranging from 12.04% to 22.00 % per annum (June 2018: 12.04% to 22.00% per annum). These agreements usually are for three to five years period and are generally secured against leased assets, personal / corporate guarantees and promissory notes given by the lessees and other collaterals.

800.839.216

21,649,350

6.1.2 The above net investment in finance lease includes non-performing lease portfolio of Rs. 575.19 million (June 2018: Rs. 575.22 million). Detail of non performing leases is as follows:

|     |   | Sep<br>Principal   | tember 2018 (Un<br>Provision | -audited)          | Jı<br>Principal  | une 2018 (Audite  | ed)  |
|-----|---|--------------------|------------------------------|--------------------|--|---|--|
|     | Category of classification  | outstanding        | required                     | Provision held     |  | Provision require   | ed Provision held  |
|     |   |                    | Rupees                       |                    |  | Rupees  |  |
|     | Day letted  |                    |                              |                    |  |   |  |
|     | Doubtful<br>Loss  | 575,191,250        | -<br>3 466,166,37            | -<br>1 466,166,371 | -<br>575,219,365   | -<br>468,848,685  | -<br>5 468,848,685   |
|     | LU55  | 575,191,250        |                              |                    | 575,219,365  | 468,848,685   |  |
|     |   |                    |                              |                    |  |   |  |
|     |   |                    |                              |                    |  |   | luna 20  |
|     |   |                    |                              |                    |  | nber 30,<br>018   | June 30,<br>2018   |
|     |   |                    |                              |                    |  | Rupe  | es   |
| 6.2 | ljarah rentals receivable   |                    |                              |                    |  |   |  |
|     | ljarah rentals receivable   | e - Due within o   | ne vear                      |                    | 57.  | 510,731   | 57,758,431   |
|     | Less : Provision against  |                    |                              |                    | (56,   | 070,568)<br>440,163   | (56,306,100<br>1,452,331   |
|     | 6.2.1 Provision against   | ljarah rentals     | receivab                     |                    |  |   | .,,  |
|     |   |                    | September 201                | 8 (Un-audited)     |  | June 2018 (Aud  | dited)   |
|     |   | Ren                | ital Suspe                   | nsion Suspension h | Rental   | Suspension  | Suspension he  |
|     |   | receiv             | able requi                   | red                | receivable   | required  | ouspension ne  |
|     |   |                    | Rupe                         | ees                |  | Rupees -  |  |
|     | Category of classific   |                    |                              |                    |  | F0 000 4  |  |
|     | Loss  | 56,07              | 70,568 56,07                 | 0,568 56,070,50    | <b>58</b> 56,306,100   | 56,306,1  | 00 56,306,10   |
|     |   |                    |                              |                    | Conton   | nber 30,  | June 30,   |
|     |   |                    |                              |                    |  | 018   | 2018   |
|     |   |                    |                              | Not                | 20   | 018   | 2018   |
| 7.  | LONG TERM MUSHARAK  | (ah finance:       | s                            | Not                | 20   |   | 2018   |
| 7.  | Secured   | (AH FINANCE:       | s                            | Not                | 20   | 018   | 2018   |
| 7.  | Secured<br>Considered doubtful  |                    |                              | Not                | · 20   | <b>018</b><br>Rupee   | 2018<br>es   |
| 7.  | Secured   |                    |                              | Not                | 83,44<br>43,26   | 018<br>Rupee<br>3,891<br>3,928  | 2018   |
| 7.  | Secured<br>Considered doubtful<br>Companies (non-finan<br>Individuals   | icial institutions |                              | Not                | 83,44<br>43,26<br>126,70   | 3,891<br>3,928<br>7,819   | 2018<br>es<br>83,443,891<br>43,263,928<br>126,707,819  |
| 7.  | Secured<br>Considered doubtful<br>Companies (non-finan  | icial institutions |                              | Not                | 83,44<br>43,26<br>126,70<br>(25,20   | 3,891<br>3,928<br>7,819<br>6,726)   | 2018<br>es<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)  |
| 7.  | Secured<br>Considered doubtful<br>Companies (non-finan<br>Individuals   | icial institutions |                              | Not                | 83,44<br>43,26<br>126,70   | 3,891<br>3,928<br>7,819<br>6,726)   | 2018<br>es<br>83,443,891<br>43,263,928<br>126,707,819  |
| 7.  | Secured<br>Considered doubtful<br>Companies (non-finan<br>Individuals   | icial institutions |                              | Not                | 83,44<br>43,26<br>126,70<br>(25,20   | 3,891<br>3,928<br>16,726)<br>11,093   | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093   |
| 7.  | Secured Considered doubtful Companies (non-finan Individuals Provision against dou  | icial institutions |                              |                    | 83,44<br>43,26<br>126,20<br>(25,20   | 3,891<br>3,928<br>16,726)<br>11,093   | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093   |
|     | Secured Considered doubtful Companies (non-finan Individuals Provision against dou  | icial institutions |                              |                    | 83,44<br>43,26<br>126,20<br>(25,20   | 3,891<br>3,928<br>16,726)<br>11,093   | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093   |
|     | Secured Considered doubtful Companies (non-finan Individuals Provision against dou Less: Current portion  LONG TERM LOANS Secured   | icial institutions |                              |                    | 83,44<br>43,26<br>126,20<br>(25,20   | 3,891<br>3,928<br>16,726)<br>11,093   | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726,<br>101,501,093   |
|     | Secured Considered doubtful Companies (non-finan Individuals Provision against dou Less: Current portion  | icial institutions |                              |                    | 83,44<br>43,26<br>126,70<br>(25,20<br>101,50   | 33,891<br>33,928<br>17,819<br>16,726]<br>11,093<br>11,093) (  | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093   |
|     | Secured Considered doubtful Companies (non-finan Individuals Provision against dou Less: Current portion  LONG TERM LOANS  Secured Considered good  | icial institutions |                              |                    | 83,44<br>43,26<br>126,70<br>(25,20<br>101,50   | 33,891<br>33,928<br>37,819<br>16,726)<br>11,093<br>11,093) (  | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093)<br>-   |
|     | Secured Considered doubtful Companies (non-finan Individuals  Provision against dou  Less: Current portion  LONG TERM LOANS  Secured Considered good Customers Outgoing group  Considered doubtful                                      | icial institutions |                              |                    | 83,44<br>43,26<br>126,70<br>(25,20<br>101,50<br>(101,50  | 3,891<br>3,928<br>17,819<br>16,726)<br>11,093<br>11,093)<br>6,540   | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093<br>-<br>-<br>2,345,540  |
|     | Secured Considered doubtful Companies (non-finan Individuals Provision against dou Less: Current portion  LONG TERM LOANS  Secured Considered good Customers Outgoing group  Considered doubtful Customers                              | icial institutions |                              |                    | 83,44<br>43,26<br>126,70<br>(25,20<br>101,50<br>(101,50  | 3,891<br>3,928<br>7,819<br>6,726)<br>11,093<br>21,093)<br>5,540   | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093<br>-<br>-<br>2,345,540<br>27,798,626  |
|     | Secured Considered doubtful Companies (non-finan Individuals  Provision against dou  Less: Current portion  LONG TERM LOANS  Secured Considered good Customers Outgoing group  Considered doubtful                                      | icial institutions |                              |                    | 83,44<br>43,26<br>126,70<br>(25,20<br>101,50<br>(101,50<br>2,34<br>2,34<br>20,49<br>71,95<br>52                    | 33,891<br>33,928<br>77,819<br>96,726)<br>11,093<br>11,093] (<br>55,540<br>15,540  | 2018  83,443,891 43,263,928 126,707,819 (25,206,726) 101,501,093  101,501,093  2,345,540  27,798,626 71,954,665 528,523  |
| 7.  | Secured Considered doubtful Companies (non-finan Individuals Provision against dou Less: Current portion  LONG TERM LOANS  Secured Considered good Customers Outgoing group  Considered doubtful Customers Outgoing group               | icial institutions |                              |                    | 83,44<br>43,26<br>126,70<br>(25,20<br>101,50<br>(101,50<br>2,34<br>2,34<br>20,49<br>71,95<br>52<br>92,97<br>(15,61 | 13,891<br>13,928<br>17,819<br>16,726)<br>11,093<br>11,093<br>11,093<br>15,540<br>15,540<br>15,106<br>14,665<br>14,665<br>18,523<br>18,924<br>9,959) | 2018<br>83,443,891<br>43,263,928<br>126,707,819<br>(25,206,726)<br>101,501,093<br>-<br>2,345,540<br>27,798,626<br>71,954,665<br>528,523<br>100,281,814<br>(21,154,582) |
|     | Secured Considered doubtful Companies (non-finan Individuals  Provision against dou  Less: Current portion  LONG TERM LOANS  Secured Considered good Customers Outgoing group  Considered doubtful Customers Outgoing group Ex-employee | icial institutions |                              |                    | 20,49 71,95 92,97 (15,61 77,35   | 3,891<br>3,928<br>7,819<br>16,726]<br>11,093<br>11,093<br>15,540<br>15,540<br>15,106<br>14,665<br>14,665<br>18,523<br>18,294<br>19,959]             | 2018  83,443,891 43,263,928 126,707,819 (25,206,726) 101,501,093  101,501,093  - 2,345,540 27,798,626 71,954,665 528,523 100,281,814 (21,154,582 79,127,232            |
|     | Secured Considered doubtful Companies (non-finan Individuals  Provision against dou  Less: Current portion  LONG TERM LOANS  Secured Considered good Customers Outgoing group  Considered doubtful Customers Outgoing group Ex-employee | icial institutions |                              |                    | 20,49 71,95 92,74 20,49 71,95 79,70  | 13,891<br>13,928<br>17,819<br>16,726)<br>11,093<br>11,093<br>11,093<br>15,540<br>15,540<br>15,106<br>14,665<br>14,665<br>18,523<br>18,924<br>9,959) | 2018  83,443,891 43,263,928 126,707,819 (25,206,726) 101,501,093 101,501,093) -  2,345,540 27,798,626 71,954,665 528,523   |

|     |  |             | September 30,<br>2018  | June 30,<br>2018   |
|-----|--|-------------|--|--|
|     |  | Note        | Rupe   | ees  |
| 9.  | CURRENT PORTION OF NON-CURRENT ASSETS  |             |  |  |
|     | Net investment in ijarah finance / assets under ijara<br>Long term musharakah finances<br>Long term loans                                      | 6<br>7<br>8 | 202,173,075<br>101,501,093<br>78,984,905<br>382,659,073                          | 200,019,031<br>101,501,093<br>80,265,792<br>381,785,916                          |
| 10. | LONG TERM MUSHARAKAH AND MURABAHA BORROWING  | S           |  |  |
|     | Secured<br>Musharakah borrowings<br>From commercial banks  |             | -  | -  |
|     | Murabaha borrowings<br>From financial institutions<br>Less: Current portion  | 11          | 1,565,866<br>(1,565,866)   | 2,740,264<br>(2,740,264)   |
| 11. | CURRENT PORTION OF NON-CURRENT LIABILITIES   | :           |  |  |
|     | Loan from sponsor<br>Security deposit from lessees<br>Long term musharakah and murabaha borrowings<br>Deferred liability<br>Redeemable capital | 10          | 145,392,473<br>21,649,350<br>1,565,866<br>9,747,000<br>57,890,000<br>236,244,689 | 145,392,473<br>16,394,525<br>2,740,264<br>9,747,000<br>57,890,000<br>232,164,262 |

#### 12. RELATED PARTY TRANSACTIONS

Related parties comprise of major shareholders, associated companies with or without common directors, staff retirement fund, directors, other key management personnel and their close family members. Contributions to the staff retirement fund, remuneration of key management personnel and loans to employees are made / paid in accordance with the terms of their employment. Other transactions with related parties are entered into at agreed rates.

Details of transactions for the period with related parties, other than those which have been disclosed elsewhere in these condensed interim financial statements, are as follows:

|                                       | Three months  | period ended |
|---------------------------------------|---------------|--------------|
|                                       | September 30, | September 30 |
|                                       | 2018          | 2017         |
|                                       | Ru            | pees         |
| Contribution to staff retirement fund | 135,156       | 157,865      |
| Key management compensation           | 1,739,849     | 1,795,250    |
| Markup on loan to sponsor             | 2,385,711     | 3,167,150    |
| Amount received from joint venture    | 3,780,000     | 2,590,000    |

#### 13. DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information was authorized for issue on 26th October 2018 by the Board of Directors of the Company.

Muhammad Asif Chief Executive Officer Ayesha Shehryar Chairperson

# **Company Information**

Board of Directors Share Registrar

Mrs. Ayesha Shehryar

-Chairperson

Corptec Associates (Private) Limited

Mr. Muhammad Asif

-Chief Executive

503-E, Johar Town, Lahore.

Mr. Muhammad Asif

-Chief Executive 503-E, Johar Town, Lahore.

Mr. Muhammad Qasim

-Executive Director Tel: 042-35170336-7

Brigadier (Retd.) Wali Muhammad

-Director Fax: 042-35170338

Ms. Fiza Zahid -Director E-mail: mimran.csbm@gmail.com

Mr. Shahab Ud Din Khan -Director
Mr. Ashar Saeed -Director

Bankers

Audit Committee Habib Metropolitan Bank Limited
Mr. Ashar Saeed -Chairman MCB Bank Limited

Brigadier (Retd.) Wali Muhammad -Member Meezan Bank Limited
Mr. Shahab Ud Din Khan -Member JS Bank Limited

Human Resource Committee Registered Office

Mr. Muhammad Qasim -Chairman Office No. 501, 5th Floor, Al-Fatima Chambers,

Mr. Shahab Ud Din Khan

-Member

149-AM, Shambhu Nath Street,

Mr. Muhammad Asif

-Member

off Shahrah-e-Iraq, Saddar, Karachi.

Tell: (92-21) 35654022

Chief Financial Officer & Fax: (92-21) 35654022

Company Secretary Website: www.icibl.com
Mr. M. Naim Ashraf

Head Office

Auditors 2-H, Jail Road, Gulberg II,

Deloitte Yousuf Adil Lahore.

Chartered Accountants
Tel: 042-35777285
Fax: 042-35777286

Legal Advisors

Ahmad & Qazi

National Tax Number

0656427-5

### Our Network

#### Registered Office - Karachi

Office No. 501, 5th Floor, Al-Fatima Chambers, 149-AM, Shambhu Nath Street, off Shahrah-e-Iraq, Saddar, Karachi.

Tell: (92-21) 35654022 Fax: (92-21) 35654022 Website: www.icibl.com

#### Head Office - Lahore

2-H, Jail Road, Gulberg II,

Lahore.

Tel: 042-35777285 Fax: 042-35777286

#### Islamabad

Office No. O2, Ground Floor, Rahim Plaza, Main Muree Road, Saddar, Rawalpindi Cantt. Tel: O3O1-8651067

#### Peshawar

C/o Centre Gas (Pvt.) Limited, Chughal Pura, G.T Road, Peshawar.

Tel: 091-2262966 & 2262866

#### Faislalabad

20-Bilal Road, Civil Lines, Faisalabad.

Tel: 041-2409221

#### Gujranwala

50-H, Trust Plaza, G.T Road, Gujranwala.

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